



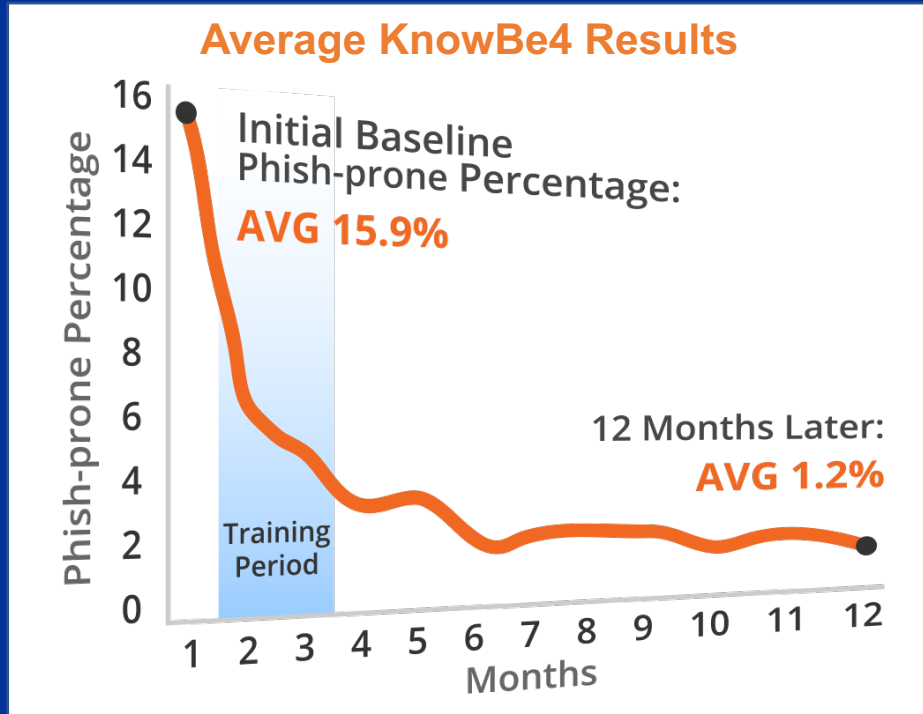
Best Practices for Developing a Security Awareness Program

by Jasmine Rodriguez, CEH, SSCP, Managed Services Engineer

KnowBe4

About Managed Services

- Extension of your own cybersecurity team
- Comprised of cybersecurity professionals
- Technical product and program experts
- Participate in security awareness team meetings
- Implement and monitor security awareness plans
- Design and deliver spear phishing emails
- Create tailored recommendations
- Deliver customized ROI reports and metrics
- Provide personal product training to admins
- Goal is to reduce phish-prone percentage and risk



Topic Overview

- Preparation for your Security Awareness Plan
- Creating your Security Awareness Plan
- Implementation Steps – Baseline Test, Phishing, and Training
- Monitoring your progress and ROI report selection

Security Awareness Plan- Tips for Preparation

Engage
stakeholders/
departmental
leaders

Research
training
compliance
requirements

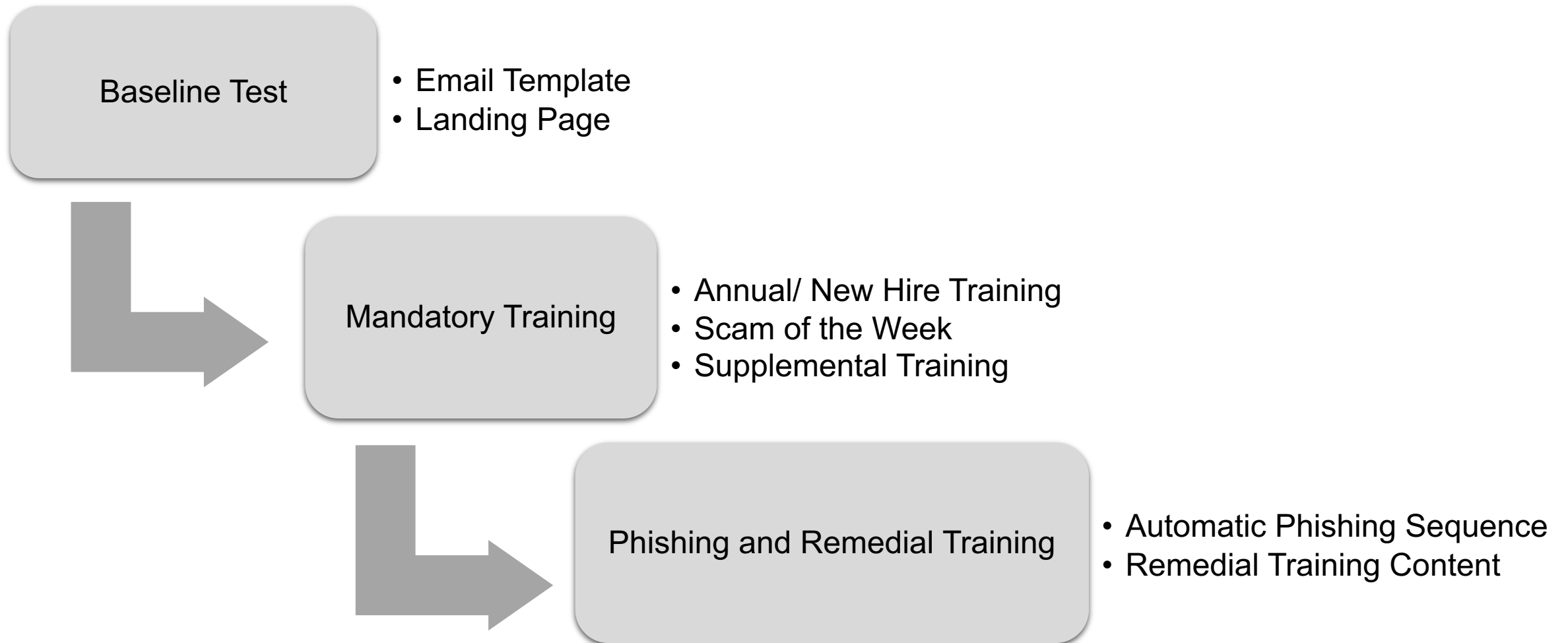
Identification
of any
specific user
language
needs

Identification
of key
expected
reporting
metrics

Review user
directory
information
and complete
user import

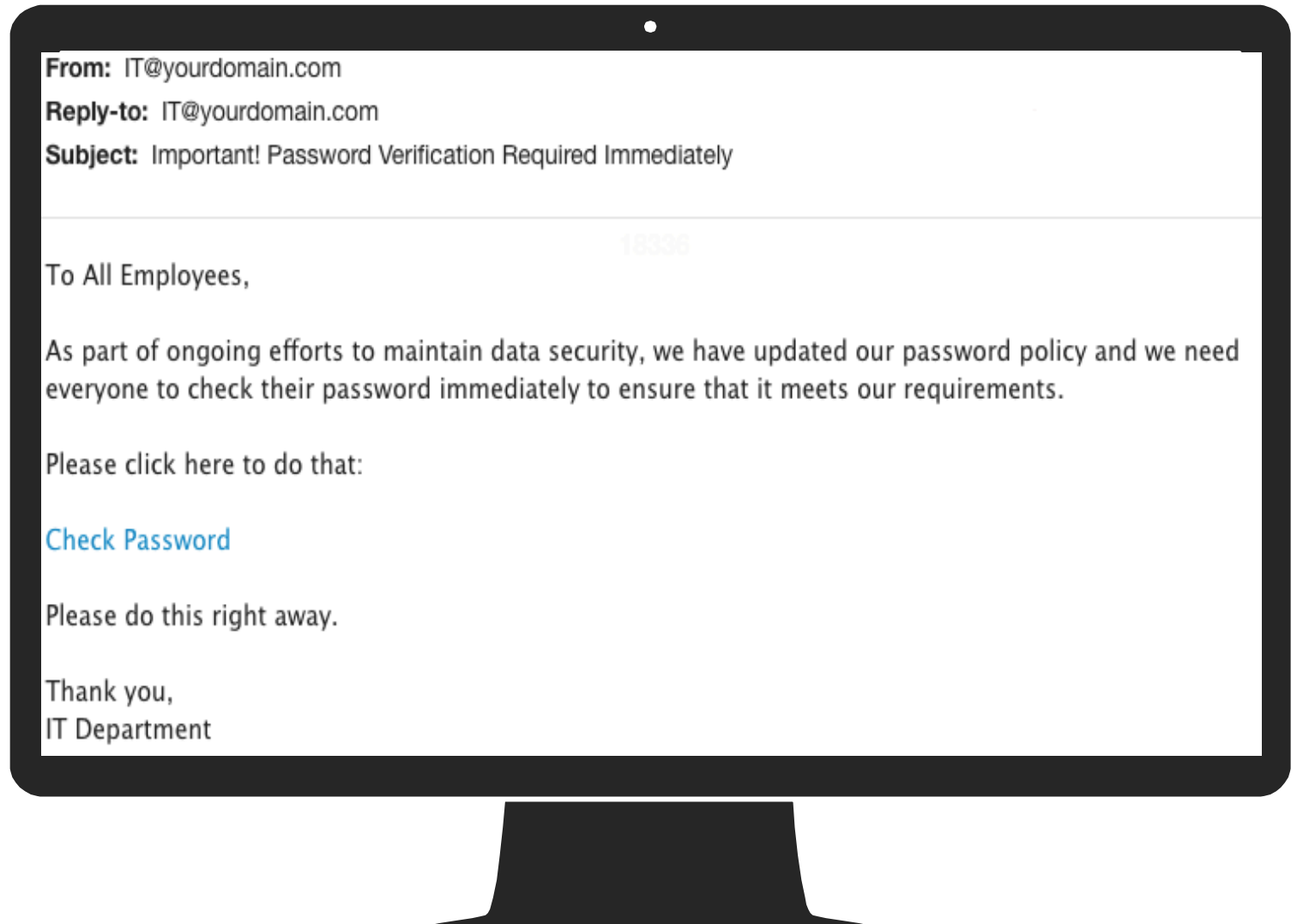
Complete
whitelisting
for successful
phishing
security tests

Security Awareness Plan – Elements



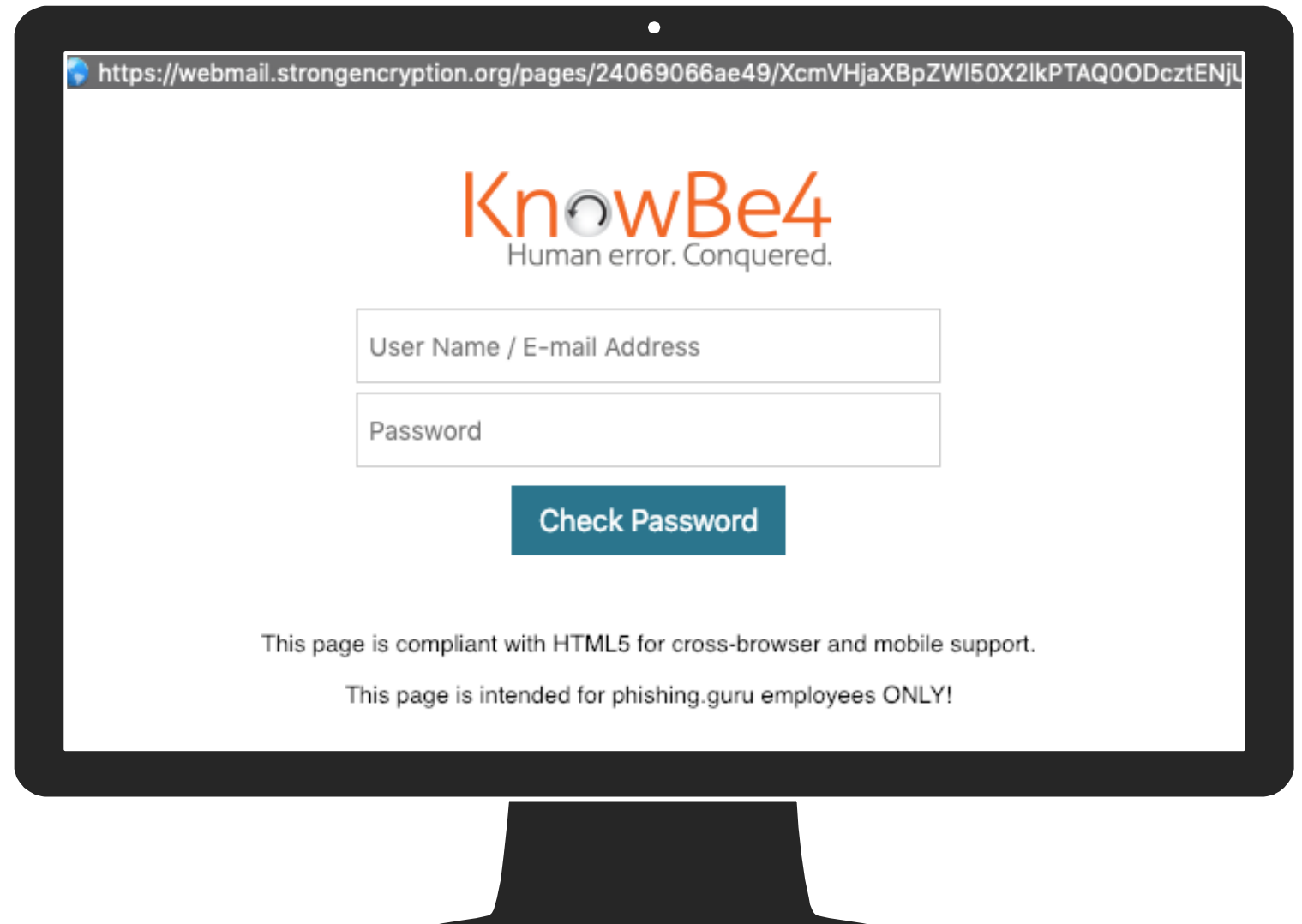
Baseline Test – Email Template

- First phishing test for all users
- Select a generic email
- Same email to everyone
- Emails sent at the same time
- Medium difficulty email
- Results provide baseline data



Baseline Test – Landing Page

- Displays to user after they click
- Appears as a webpage
- Functional login page
- Login is second failure
- Any data entry is not stored
- Data entry timestamp reported



Security Awareness Mandatory Training Overview

It is best practice to assign users the following items as part of security awareness training:

- Annual training for all users utilizing module covering all aspects of security awareness
- Weekly branded & customizable Scam of The Week emails to all users
- Monthly mini-modules, videos or games
- Refresher training for users that fail phishing tests

Security Awareness – Annual Training

2019 Kevin Mitnick Security Awareness Training – 45 Min

This fully interactive course takes you through four modules. Learn from real-world scenarios showing you strategies and techniques hackers use to take control of your organization.



Security Awareness Fundamentals – 23 minutes

A completely new version of our flagship course, this gives users a solid overview of the most important issues they will face with security awareness.



Scam of the Week Emails

- Branded with your logo
- Sent on a weekly basis
- Educational Tips
- Customizable verbiage
- Updated weekly



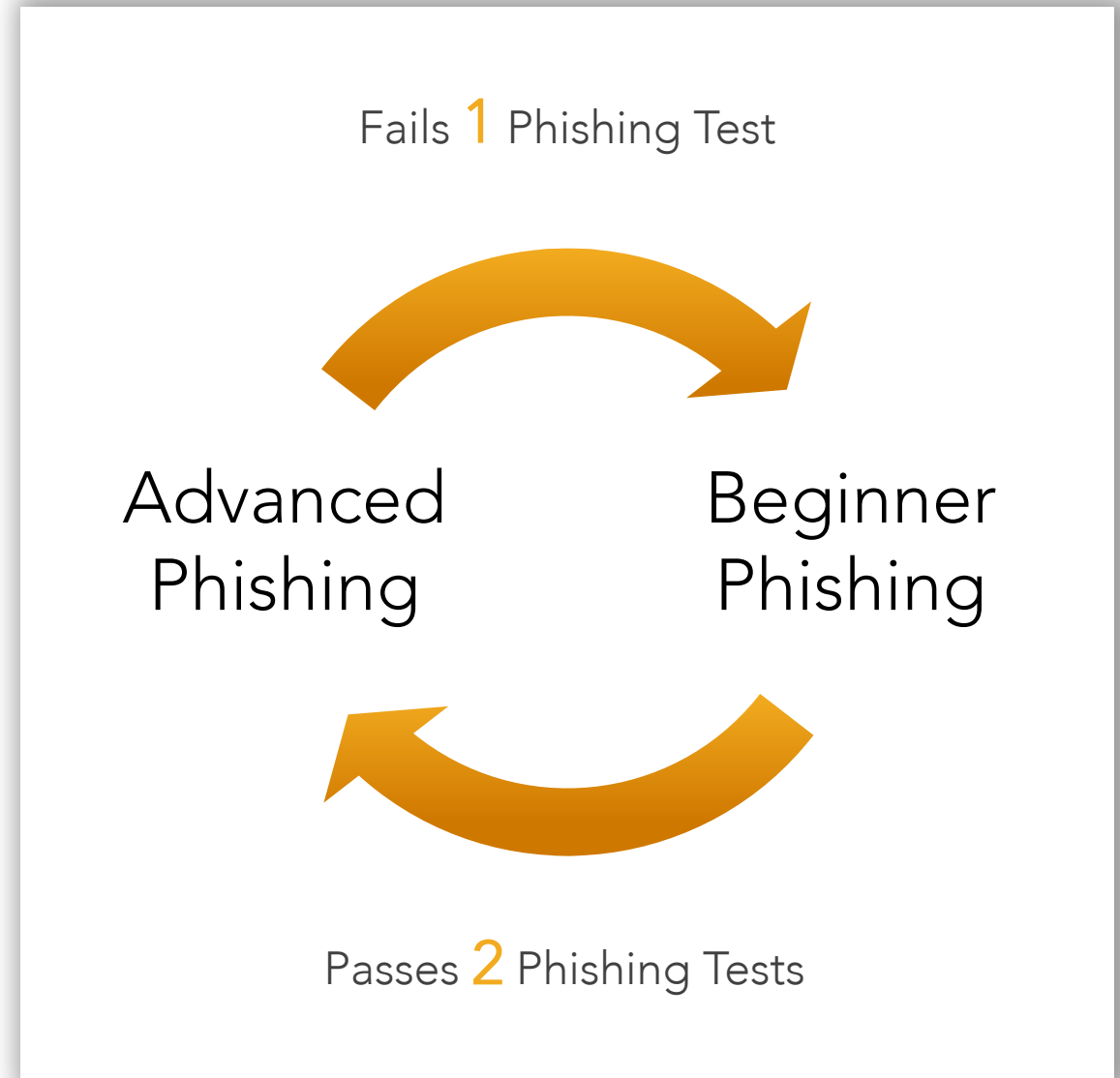
Dynamic Phishing – Sequence Overview

Advanced

- All users start in this group
- One email per month
- More difficult emails

Beginner

- Users who fail tests move to this group
- Two easier emails per month
- Pass two tests to return to Advanced



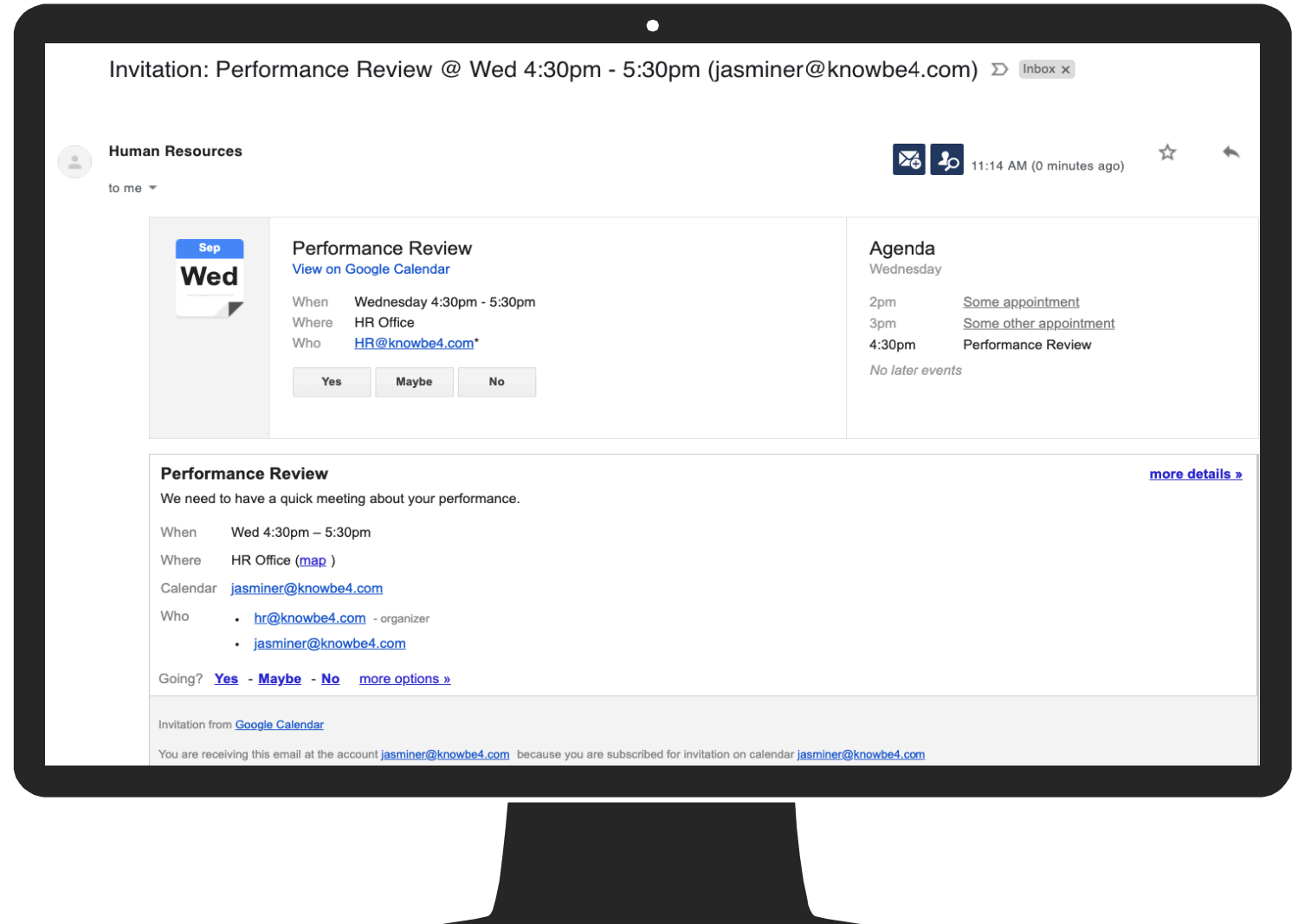
Dynamic Phishing – Difficulty Rating

- Library of 3000+ email templates available
- Emails are organized in topical categories
- Each email is assigned a difficulty star rating
- Choose emails by star rating
- May modify difficulty rating in custom emails



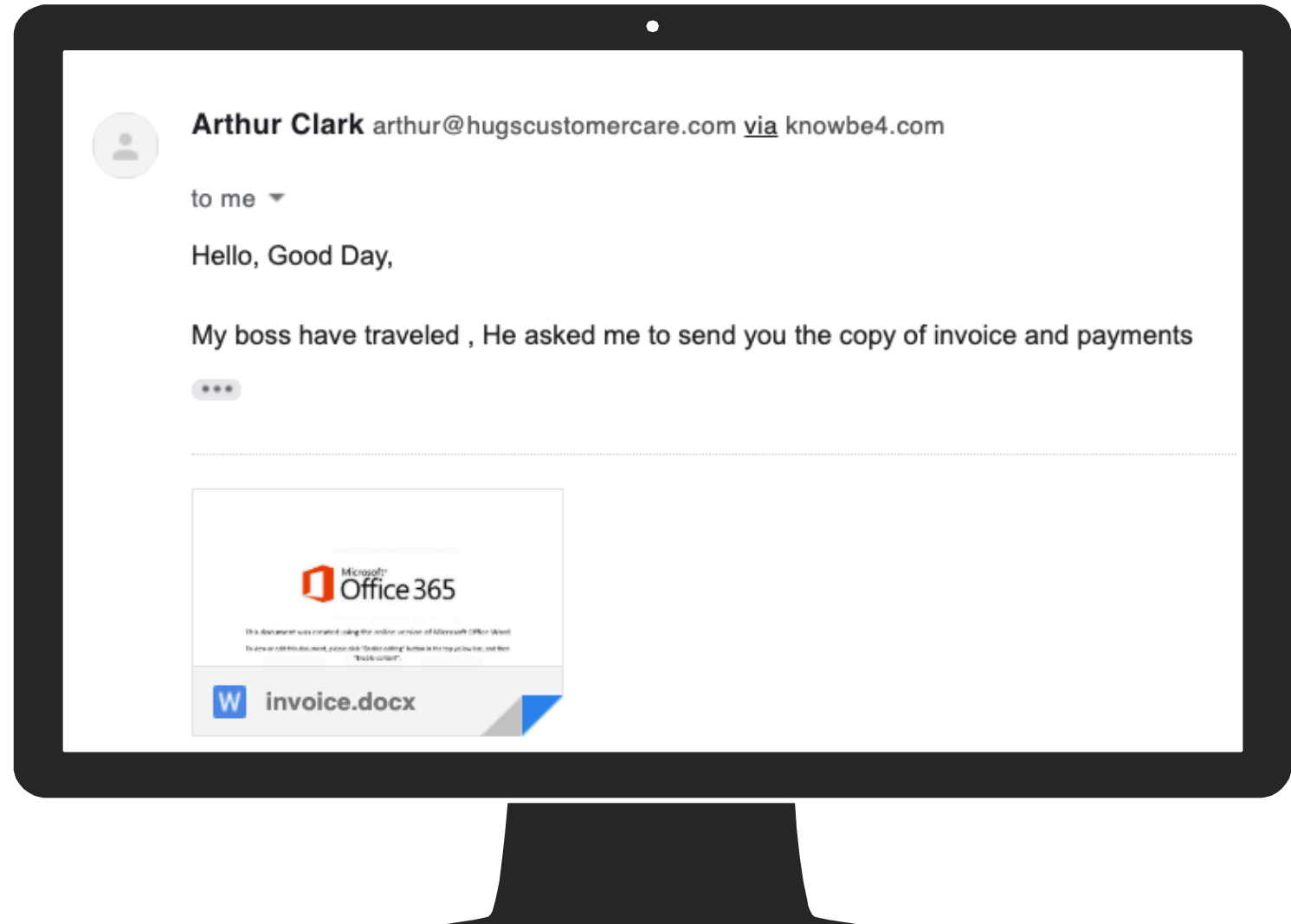
Dynamic Phishing – 5 Star Email

- Appears authentic
- Very few red flags
- May spoof internal domain
- May be personalized



Dynamic Phishing – 1 Star Email

- Many red flags
- May have spelling errors
- Not authentic looking
- Not personalized



Dynamic Phishing – Smart Groups

- Smart groups are dynamic
- Users are auto-assigned to groups based on filters
- You can filter users by their phishing test failures
- Create Advanced and Beginner Smart Groups
- Set up phishing emails to deliver to these groups



Beginner
Phishing



Advanced
Phishing

Dynamic Phishing – Landing Page

- Social Engineering Indicators (SEI) Page
- Shows users the red flags they missed
- Provides immediate feedback and training
- Works with any email
- Customizable with your logo and colors

KnowBe4
Human error. Conquered.

Oops! You clicked on a simulated phishing test.
Remember these three 'Rules to Stay Safe Online'

Rule Number One:

- Stop, Look, Think!
- Use the Phish Alert button to report it

Rule Number Two:

- Do I spot a Red Flag?
- Verify suspicious email with the sender via a different medium.

Rule Number Three:

- "When in doubt, throw it out." There are a thousand ways that internet criminals will try to scam you, and only one way to stay safe: Stay alert as YOU are the last line of defense!



Please review the Social Engineering Indicators found in the email you clicked on.
Always think before you click! Hover over the red flags to see details:

From: IT <IT@phishing.guru>
Reply-to: IT <IT@phishing.guru>
Subject: [Change of Password Required Immediately](#)

We suspect a security breach happened earlier this week. [In order to prevent further damage, we need everyone to change their password immediately.](#)

[Please click here to do that](#)

[Change Password](#)

Please do this right away. Thanks!

Sincerely,
IT

Please Note: This message came from KnowBe4, Inc. and not from the company whose name is mentioned in the body of the email message, as the company has no association with KnowBe4, Inc. and does not endorse the services of KnowBe4, Inc. The purpose of this message is to demonstrate how phishing attacks can come in emails that deceptively appear to be from reputable companies.

Dynamic Phishing – Monitoring

- Start with Phase I categories
- Monitor failure rate
- Keep challenging users
- Introduce Phase II and III

Phase I	Phase II	Phase III
Banking	Phase I	Phase I, II
Online Services	Business	Human Resources
Outdoor Sporting Goods	Current Events	IT
Social Networking	Holiday	Legal
	Mail Notifications	Healthcare
		Real Estate

Security Awareness— Remedial Training

Social Engineering Red Flags – 8 min

This fully interactive module takes you on a tour of the threat landscape and shows you the most common ways bad guys try to trick you. You'll learn how to spot red flags that alert you to possible danger in an email and then you'll help Jake Sanders, a typical computer user, steer clear of six real-world social engineering attacks.



Phishing Fundamentals– 12 min

This module focuses on the fundamentals of phishing, including real-life examples of how it works, how it's different from spam, and what organizations can do to defend against all forms of attacks.



Security Awareness – Supplemental Training

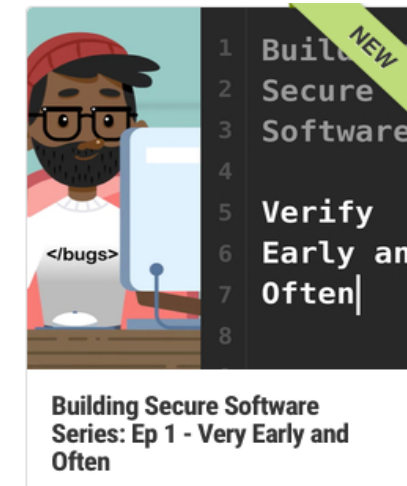
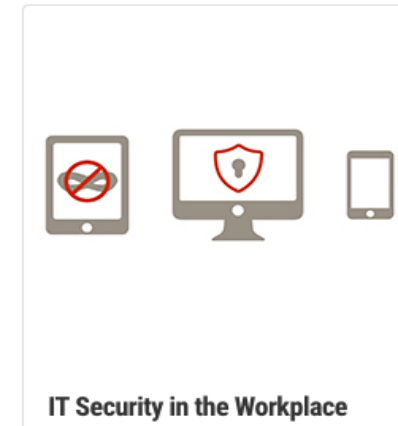
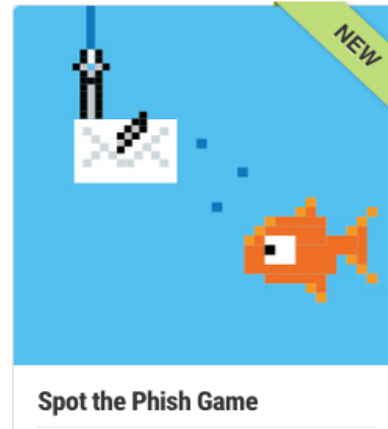
Training material formats available:

Time and Progress Tracked

- Modules- Quiz included
- Games- Interactive
- Videos

Downloads Available

- Videos
- Posters
- Newsletters



Showing ROI – Risk Scores

Risk scores will be generated using KnowBe4's Virtual Risk Officer from these factors:

- Phish-prone Percentage
- Training Status
- Breach Data
- Job Title Related Risk
- Manual Boosters

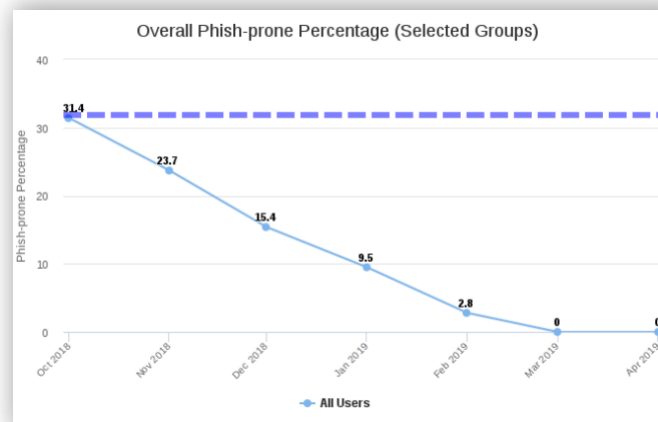


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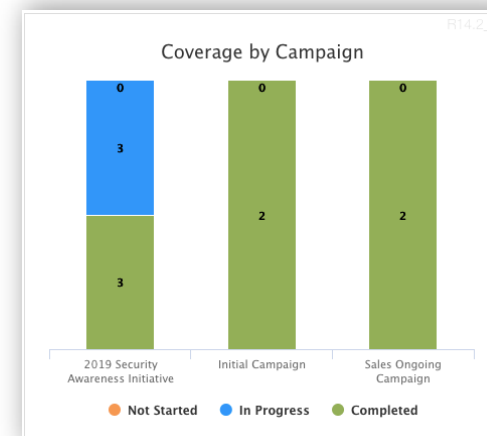
Reviewing Analytics – Advanced Reports

- Over 60 styles of reports available
- Instant results
- Enterprise Level metrics
- Track progress over time
- Identify areas for improvement
- Create reports for any group
- Find reports by keyword search
- CSV and PDF downloads

Phish-Prone Percentage



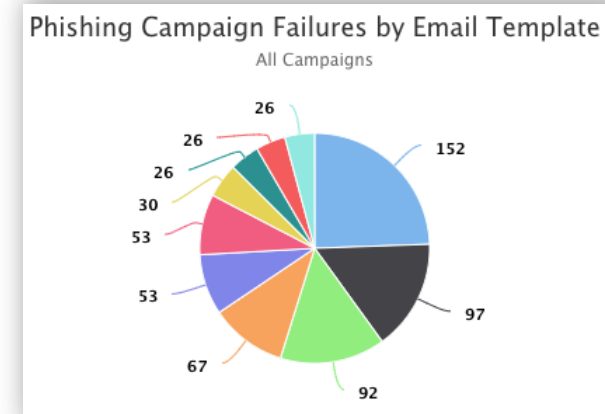
Training Coverage



Risk Score



Failure Types



Security Awareness Program – Development Summary

Preparation

- Engage stakeholders
- Gather information
- Whitelisting

Plan Creation

- Baseline Test
- Training Content
- Phishing Sequence

Implementation

- Group Set Up
- Campaign Set Up

Monitoring/Reporting

- Campaign Updates
- ROI Metric Review



Thank You!

Jasmine Rodriguez, Managed Services Engineer

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